

### **EXECUTIVE COMMITTEE**

### 614 5<sup>th</sup> Ave Suite O San Diego, CA 92101

Wednesday, January 22, 2020 | 4:00 PM

#### **AGENDA**

#### 1. Call to Order

#### **Discussion Items**

### 2. **Police Foundation**

- Charitable request for support 10K for the Homeless outreach team new uniforms
- Possible proceeds from Artisan Market or Promenade activation fundraiser

### 3. Holiday 1st quarter plan

- SD Rest Week
- Valentine's Day
- Mardi Gras
- St Patrick's Day

### 4. Marketing update

• NNP status report on program progress

### 5. **Project progress updates**

- Gaslamp Promenade update
- Activation update
- Townhall update

### 6. Staffing discussion

Review of new hire search

# **Upcoming Event**

| October                            | <b>Event Name</b>      | Event Type           | Action   |
|------------------------------------|------------------------|----------------------|--|
| 26th – 31st                        | Halloween              | Holiday promotion    | Promote Gaslamp offerings, content                     |
|                                    |                        |                      | opportunity  |
| November                           |                        |                      |  |
| 3 <sup>rd</sup>                    | Fall Back Festival     | Historic Foundation  | Lend support, content opportunity                      |
| —+h                                |                        | Event                |  |
| 7 <sup>th</sup>                    | Gaslamp Gala           | GQA Event            | Fully marketing this event                             |
| 28 <sup>th</sup>                   | Thanksgiving           | Holiday Promotion    | Asked Member businesses for content-                   |
|                                    |                        |                      | Promote Gaslamp offerings with Eblast, social          |
| 29 <sup>th</sup>                   | Plack Friday           | Holiday Promotion    | posts, blog post  Asked member businesses for content- |
| 29"                                | Black Friday           | Holiday Proffiction  | promoting Gaslamp offerings with Eblast,               |
|                                    |                        |                      | social posts, blog post                                |
| December                           |                        |                      | Social posts, blog post                                |
| 1 <sup>st</sup> - 31 <sup>st</sup> | Holiday Season         | Holiday promotion,   | Asked Member businesses for content-                   |
|                                    | ,                      | Christmas Eve, Decor | Promote Gaslamp offerings, give people a               |
|                                    |                        | ·                    | reason to visit in December-promoting with             |
|                                    |                        |                      | Eblast, social posts, blog                             |
| 14 <sup>th</sup>                   | Toast                  | Mcfarlane Event      | Support the event with - Eblast, social posts,         |
|                                    |                        |                      | blog post  |
| 15 <sup>th</sup>                   | Pet Parade             | GQA Event            | Telling the public to participate- TV promos,          |
|                                    |                        |                      | Eblast, social posts, blog post, flyers, posters,      |
|                                    |                        |                      | (fully marketing this event with the help of           |
|                                    |                        |                      | Mcfarlane) Member businesses asked to                  |
|                                    |                        |                      | contribute to goodie bag, host a rescue, or            |
| 25 <sup>th</sup>                   | Christmas              | Holiday Promotion    | become a sponsor  Asked Member businesses for content  |
| 25                                 | Cilistillas            | Tioliday Fromotion   | regarding -Decorations, member business                |
|                                    |                        |                      | participation, pub crawls, staycaytion/ hotel          |
|                                    |                        |                      | stays- promoting with Eblast, social posts,            |
|                                    |                        |                      | blog post  |
| 31 <sup>st</sup>                   | New Year's Eve         | Holiday Promotion    | Asked Member businesses for content                    |
|                                    |                        |                      | regarding- NYE celebrations- Promoting with            |
|                                    |                        |                      | Eblast, social posts, blog posts                       |
| January                            |                        |                      |  |
| 2020                               |                        |                      |  |
| 1st                                | New Year's Day         | Holiday Promotion    | Ask merchants for content. Publish content             |
|                                    |                        |                      | on social, website, email.                             |
| 19 <sup>th</sup> -26th             | Restaurant Week        | Holiday Promotion    | Ask merchants for content. Publish content             |
|                                    |                        |                      | on social, website, email.                             |
| 20th                               | Martin Luther King Day | Holiday Promotion    | Ask merchants for content. Publish content             |
|                                    | 0 17                   | ,                    | on social, website, email.                             |
|                                    |                        |                      |  |

| 25 <sup>th</sup>                  | Chinese New Year      | Holiday Promotion | Ask merchants for content. Publish content on social, website, email. |
|-----------------------------------|-----------------------|-------------------|---|
| February                          |                       |                   |   |
| 2 <sup>nd</sup>                   | Super Bowl            | Holiday Promotion | Ask merchants for content. Publish content on social, website, email. |
| 14th                              | Valentine's Day       | Holiday Promotion | Ask merchants for content. Publish content on social, website, email. |
| 21st                              | Mardi Gras            | Holiday Promotion | Ask merchants for content. Publish content on social, website, email. |
| 17 <sup>th</sup>                  | President's Day       | Holiday Promotion | Ask merchants for content. Publish content on social, website, email. |
| March                             |                       |                   |   |
| 8 <sup>th</sup>                   | Daylight Savings Time | Holiday Promotion | Ask merchants for content. Publish content on social, website, email. |
| 17 <sup>th</sup>                  | St. Patrick's Day     | Holiday Promotion | Ask merchants for content. Publish content on social, website, email. |
| 26th                              | Padres Opening Day    | Holiday Promotion | Ask merchants for content. Publish content on social, website, email. |
| April                             |                       |                   |   |
| 4 <sup>th</sup> – 6 <sup>th</sup> | NCAA Final Four       |                   |   |
| 12 <sup>th</sup>                  | Easter                |                   |   |
| May                               |                       |                   |   |
| 2nd                               | Kentucky Derby        |                   |   |
| 5 <sup>th</sup>                   | Cinco de Mayo         |                   |   |
| 10 <sup>th</sup>                  | Mother's Day          |                   |   |
| 25 <sup>th</sup>                  | Memorial Day          |                   |   |
| June                              |                       |                   |   |
| 14 <sup>th</sup>                  | Flag Day              |                   |   |

| Taste of Gaslamp           |  |   |
|----------------------------|--|---|
| Father's Day               |  |   |
|                            |  |   |
| Independence Day           |  |   |
| Comic Con                  |  |   |
|                            |  |   |
|                            |  |   |
| Labor Day                  |  |   |
|                            |  |   |
| Columbus Day               |  |   |
| Halloween                  |  |   |
|                            |  |   |
| Daylight Savings time ends |  |   |
| Fallback Festival          |  |   |
| Gaslamp Gala               |  |   |
| Veterans Day               |  |   |
| Thanksgiving               |  |   |
| Black Friday               |  |   |
| Cyber Monday               |  |   |
| Giving Tuesday             |  |   |
|                            | Father's Day  Independence Day  Comic Con  Labor Day  Columbus Day  Halloween  Daylight Savings time ends  Fallback Festival  Gaslamp Gala  Veterans Day  Thanksgiving  Black Friday  Cyber Monday | Father's Day  Independence Day  Comic Con  Labor Day  Columbus Day  Halloween  Daylight Savings time ends Fallback Festival  Gaslamp Gala  Veterans Day  Thanksgiving  Black Friday  Cyber Monday |

| December               |                  |  |
|------------------------|------------------|--|
| 11 <sup>th</sup> -18th | Chanukah         |  |
|                        |                  |  |
| 12th                   | Toast of Gaslamp |  |
| 13 <sup>th</sup>       | Pet Parade       |  |
| 24 <sup>th</sup>       | Christmas Eve    |  |
| 25 <sup>th</sup>       | Christmas Day    |  |
| 31 <sup>st</sup>       | New Year's Eve   |  |
|                        |                  |  |
|                        |                  |  |

# Quarterly Marketing Update – David will update prior to board meeting

| 2019 / 2020               | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 |
|---------------------------|----|----|----|----|----|----|----|----|
|                           |    |    |    |    |    |    |    |    |
| Gaslamp.org Unique Visits |    |    |    |    |    |    |    |    |
| Instaguage fallowers      |    |    |    |    |    |    |    |    |
| Instagram followers       |    | -  |    |    |    |    |    |    |
| Instagram Engagement      |    |    |    |    |    |    |    |    |
| Facebook followers        |    |    |    |    |    |    |    |    |
| Facebook Engagement       |    |    |    |    |    |    |    |    |
| Parking                   |    |    |    |    |    |    |    |    |
| Banners Sold              |    |    |    |    |    |    |    |    |
|                           |    |    |    |    |    |    |    |    |
|                           |    |    |    |    |    |    |    |    |

# **Gaslamp Promenade**

| Milestones                | Date     | Status                                |
|---------------------------|----------|---------------------------------------|
| Set up steering committee | 11/8/19  | Subgroup formed working on next steps |
| Monica Montgomery         | 10-22-19 | Verbal support                        |
| Jenifer Campbell          | 10-31-19 | Support letter                        |

| Scott Sherman               | 11-4-19  | Verbal support                    |
|-----------------------------|----------|-----------------------------------|
| Vivian Morena               | 12-2-19  | Verbal support letter pending     |
| Chris Cate                  | 12-2-19  | Verbal support letter pending     |
| East Village Resident Group | 11/21/19 | Support letter approved (pending) |
| LUP                         | 11-23-19 | Support letter                    |
| Cortez Hill Resident Group  | 11/25/19 | Support letter                    |

## **Gaslamp Promenade**

| Milestones                      | Date     | Status                                |
|---------------------------------|----------|---------------------------------------|
| Set up steering committee       | 11/8/19  | Subgroup formed working on next steps |
| East Village Resident Group     | 11/21/19 | Support letter approved (pending)     |
| Todd Gloria Assembly Member     | 12-3-20  | Support letter                        |
| Chris Ward District 3           | 12-5-20  | Support letter                        |
| Cortez Hill Resident Group      | 11/25/19 | Support letter approved (pending)     |
| DSDP                            | 11-25-19 | Support letter                        |
| Councilmember Chris Cate        | 12/2/19  | Support approved                      |
| Councilmember Vivian Moreno     | 12/2/19  | Support approved                      |
| Nathan Fletcher                 | 11-5-19  | Support letter                        |
| Building Industry Assoc         | 12/3/19  | Support letter                        |
| Convention Center               | 12/3/19  | Support letter                        |
| Planning Department meeting     | 12/5/19  | Verbal Support                        |
| Downtown Residence Group        | 12/9/19  | Verbal Support                        |
| Mark Kersey -Councilmember      | 12/10/19 | Support Letter                        |
| Toni Atkins Office              | 12/10/19 | Meeting pushed to 2020                |
| DPMG                            | 12/12/19 | Support letter                        |
| TMD                             | 12/13/19 | Support letter pending                |
| MTS – Paul Jablonski CEO        | 12/16/19 | Support letter pending                |
| Second Steering Committee       | 12/17/19 | 10:30 am DSDP large conference room   |
| San Diego Bike Coalition        | 12-10-19 | Support letter                        |
| Circulate San Diego             | 12-12-19 | Support Letter                        |
| DPMG                            | 1-9-20   | 1.5 MM approved support letter        |
| SOHO                            | 1-13-20  | Support letter                        |
| San Diego Chamber Jerry Sanders | TBD      |                                       |
| E Street Gaslamp Promenade      | 1-14-20  | Community townhall                    |
| Promenade Townhalls             |          |                                       |
| Merchant – Retail               | 1/8/20   | Proposed                              |
| Residential                     | 3/18/20  | Proposed                              |
| Property Owners                 | 5/13/20  | Proposed                              |
| Service Provider meetings       | 1/28/20  | Proposed                              |
| Trash-Suppliers-Delivery        |          |                                       |
|                                 |          |                                       |

| Promenade Activation | 3/27-<br>3/30 | Market to K Street- Placemaking and activations |
|----------------------|---------------|---|
|                      | 6/5-6/8       |   |
|                      |               |   |

# Adjourn

GQA Board of Directors

Wednesday, January 29, 2020 | 3:30PM San Diego Marriott Gaslamp Quarter 660 K Street, 8<sup>th</sup> Floor, San Diego, CA 92101