

Gaslamp Quarter Association Marketing Committee Meeting Minutes

Tuesday, October 11, 2016 | 2:00 PM Tin Roof 401 G Street | San Diego, CA 92101

| Name | Email | Telephone | Business |
|-----------------------|-----------------------------------|----------------|----------------------------|
| Jessica Amaya | jessica@sparksgallery.com | (619) 696-2416 | Sparks Gallery |
| Holly Losey | holly@cafesevilla.com | (714) 717-4945 | Café Sevilla |
| Pearce Cleaveland | pearce@cliquehospitality.com | (702) 769-3365 | Clique/Pendry |
| Sin | sin@cluvbvipsd.com | (619) 944-8900 | GEM Downtown Dolls |
| Rhiannon Luna | rluna@gaslampfoundation.com | (619) 233-4682 | GQHF |
| Josefine Jandinger | josephine@theshouthouse.com | (619) 231-6700 | The Shout House, Garage |
| Gerry Granados | ggranados@sandiego.org | (619) 557-2868 | SD Tourism Authority |
| Sarah Fisher | sarah@parqsd.com | (619) 727-6789 | Parq |
| Sophia Gumina | sophia@parqsd.com | (619) 727-6789 | Parq |
| Nick Biliotti | nick@ennebicommunications.com | (619) 846-0015 | Enne Bi |
| Andres Murillo | andresmurillo@livenation.com | (619) 755-6355 | House of Blues |
| Nicole Dahl | Nicoledahl1995@pointloma.edu | (949) 302-5209 | House of Blues |
| Savanna Rakofsky | <u>savanna@fluxxsd.com</u> | (850) 566-2352 | FLUXX |
| Nic Alonzo | nic@fluxxsd.com | (619) 961-6660 | FLUXX |
| Cornell Stanton | cornell.stanton@adidas-grouop.com | (619) 234-0319 | Reebok FitHub |
| Kaylyn Rogers | kaylyn@tinroofbars.com | | Tin Roof |
| Erin Liddell | erin@gaslamp.org | (619) 233-5227 | GQA |
| Sherry An | sherry@gaslamp.org | (619) 233-5227 | GQA |

- 1. Meeting called to order 2:03 PM
- 2. Introductions

New Business

- 3. Gerry Granados San Diego Tourism Authority
 - a. Kids free October
 - o Free for kids 12 and under every day

- o Promotions: TV, Digital and Radio
- Eblasts & things to do email (every Tuesday)
 - Submit events to their website
 - Advertising opportunities available
- O How GQA Members can participate:
 - Share about Kids free October promotion at a nearby attraction and accompany deals with that to bring people to your business
- b. New Year's Eve promotions will be happening all of December
- c. Newspaper insert placed in major publications in many cities
 - o 2 times a year
 - Half editorial and half advertisments
 - o Each insert goes to around 500,000 households
- d. New website launch: October 24th
 - MemberNet will freeze one week before launch date so make sure to update your business information now.
- e. Contact Gerry Granados (ggranados@sandiego.org) with any questions.

4. Discussion of a Gaslamp Gift Card

- a. Create a Gaslamp Gift Card that is available at all participating locations throughout the Quarter.
- b. Example of a successful Gift Card program: Boulder, Colorado BID

5. Visitor/Guest Demographic Data Collection

- a. GQA wants to create a comprehensive marketing plan for a new Gaslamp vision for the 150th birthday and to show that we are also culturally rich with incredible architecture and stories.
- b. We are currently gathering data for further research about the demographics of the visitors of the Gaslamp
 - o It would be great if your business is willing to share that data with us
- c. Please contact Erin (erin@gaslamp.org) with any questions

6. Halloween Website

- a. Submit your Halloween events to Sherry (sherry@gaslamp.org) to be included in the Halloween in the Gaslamp page.
- b. http://www.gaslamp.org/ggaevents/halloween-in-the-gaslamp

Old Business

7. Walk a Mile in her shoes tonight!

8. Lamplighter Awards

- a. Verify your categories, email us with any questions
- b. Appetizer sponsors
 - o All the spots are taken to provide appetizers for the event

- Sous Chef Competition
- o Contact Kaylyn Rogers (kaylyn@tinroofbars.com) about appetizers
- c. Auction Items
 - o Items don't have to be in the Gaslamp since it is an industry event
 - o Contact Nic Alonzo (nic@fluxxsd.com) about auction items
- d. Sponsorship opportunities still available
- e. Contact Erin (erin@gaslamp.org) with any questions.

9. Pet Parade

- a. Sunday, December 11, 2016 1-5PM
- b. Title Sponsor: The San Diego Union Tribue
- c. Presenting Sponsor: VCA Market Animal Hospital
- d. Pet Expo with stage (live music, mini contests, etc) at Hilton Park
 - ~20 businesses that are mostly pet related
- e. Member businesses have the opportunity to include something in the goodie bag for free
- f. Stage: MC from Fox 5, San Diego Humane Society and Doozydog are the Award Sponsors
 - o Greyfrairs Bobby Award
 - Symbolizes friendship, loyalty and service
 - First award will be given to Oscar, who retired from the Canine Unit
 - a. There will also be a demonstration with another dog from the Canine Unit
- g. Parade route changed to start at MLK Promenade, going up on 4th Ave, turning right on E Street and back down 5th Ave, finishing at the arch.
- h. Yappy Meowers: drink specials, hot dogs, etc
 - o Promotional plan with SD Humane Society leading up to the event
 - If you donate something you will receive a discount off the entry fee for the Pet Parade
 - Business will be listed on the program
 - If you want to participate, email Erin (erin@gaslamp.org)

10. Fifth Avenue Passenger Loading Zone

- a. ~80 tickets given out
- b. No A-Frames this past weekend
- c. Feedback:
 - A lot of guests from Café Sevilla were upset
 - Saturday looked really slow in the Quarter with no cars, making it seem as if businesses were closed.
 - o Have A-Frames up for a few more weeks

11. 150th Update

a. RFP out for advertising firms to come up with creatives

- b. Will show the options to the marketing committee
- c. Advertisements will mostly be for Off Peak Parking
 - \$5 deals and parking
- d. \$2 Tuesday has been over since June
- e. Public Art Campaign
 - Alonzo Horton called this area a "Dusty field of rabbits" when he first came here
 - Planning to have a group of rabbit sculptures painted by different artists that a strategically placed throughout the quarter
 - Ideally placed in front of galleries and the galleries find the artists to paint it
 - Rabbits will be auctioned off at next year's Lamplighter Awards as fundraising for the new Gaslamp Arch.

12. Common Hashtag

a. #GaslampSD

13. Non-Agenda Items

- a. Gaslamp.org Event Calendar
 - Submit your events to be added to the Gaslamp Quarter event calendar at www.gaslamp.org/submit
 - Email a 400x200 pixel event image to Sherry (<u>sherry@gaslamp.org</u>).
 - Please include in the subject or body of the email the venue and event title that matches your submission on the website.
 - Image MUST BE 400x200 pixels
- b. January 10th Marketing Committee Meeting
 - o Full lunch at Lion Fish in the Pendry
- 14. Meeting Adjournment 2:59 PM

NEXT MEETING

Tuesday, November 8, 2016 at 2:00pm
Tin Roof
401 G Street
San Diego, CA 92101